

EOS / EOL Networking Equipment

1a. What EOS (end of support) or EOL (end of life) networking equipment do you have in your IT estate?

Network Lifecycle

- 2a. Have you conducted a network refresh in the past 36 months? - **No**
2b. If so with which area? (eg Data Centre, Enterprise Networking, Wi-Fi, Security, Collaboration) 2c. Which vendor/technology solution was chosen?
2d. Which reseller/partner delivered the solution? **NONE**
2e. Who maintains the solution? **N/A**
2f. When does the maintenance contract expire/renewal date? **TBA**

Have you conducted a POC (proof of concept) in the last 12 months for any of the below technology areas?

- 3a. Data centre (yes/no) - **NO**
3b. Enterprise networking (yes/no) - **NO**
3c. Wi-Fi (yes/no) - **NO**
3d. Security (yes/no) - **NO**
3e. Collaboration/Microsoft Telephony (calling plan/operator connect/direct routing (yes/no) - **NO**
3f. Network monitoring (yes/no)
3g. Which vendor and what equipment was tested?
3h. Which partner/reseller provided the POC?
3i. Was the POC successful?
3j. Do you intend to use the solution in a live environment?

Do you plan to refresh your network in the next 24 months for any of the below technology areas:- 3a. Data centre (yes/no) 3b. Enterprise networking (yes/no) 3c. Wi-Fi (yes/no) 3d. Security (yes/no) 3e. Collaboration/Microsoft Telephony (yes/no) 3f. Network monitoring (yes/no) 3g. When do you plan to have the new solution implemented? (Specify date) 3h. Have you/do you intend to go to RFX for this? 3i. When do you plan to go to RFX for this?

Do you have a Cisco estate for any of the below architecture, and what technology/equipment has been implemented?:-

- 4a. Data centre - **NO**
4b. Enterprise networking - **NO**
4c. Wi-Fi 4d. Security - **NO**
4e. Collaboration - **NO**
4f. Network monitoring - **NO**

Cisco Support

- 5a How are you currently supporting your Cisco estate? - **N/A**
5b. Which company sells/provides you with support? - **AMPITO**
5c. If you outsource support, for which aspects? **SWITCHES AND WIFI**
5d. How do you keep your equipment/software up to date? - **SOFTWARE UPDATE EVERY 6 MONTHS**

Cisco Partner/Reseller

- 6a. Who is the supplier/reseller for Cisco hardware/software? – **N/A**
- 6b. Do you have a preferred supplier agreement for Cisco hardware/software? – **N/A**
- 6c. When do these supplier agreements expire? – **N/A**
- 6d. How long has the current supplier relationship existed? – **N/A**

Cisco Enterprise Agreement (EA)

- 7a. Do you have a Cisco (EA)? - **NO**
- 7b. When is your (EA) contract expiry/renewal date? – **N/A**
- 7c. Who provides/resells your Cisco (EA)? – **N/A**

Do you have an HP/Aruba estate for any of the below architectures, and what technology/equipment has been implemented?:

- 8a. Data centre - **NO**
- 8b. Enterprise networking - **YES**
- 8c. Wi-Fi - **YES**
- 8d. Security - **NO**
- 8e. Collaboration 8f. Network monitoring - **NO**

HP/Aruba Support

- 9a How are you currently supporting your HP/Aruba estate? - **SOLERWINDS**
- 9b. Which company sells/provides you with support? - **AMPITO**
- 9c. If you outsource support, for which aspects? - **SWITCHES AND WI-FI**
- 9d. How do you keep your equipment/software up to date? – **UPDATES EVERY 6 MONTHS**

HP/Aruba Partner/Reseller

- 10a. Who is the supplier/reseller for HP/Aruba hardware/software? - **AMPITO - ARUBA**
- 10b. Do you have a preferred supplier agreement for HP/Aruba hardware/software? **YES**
- 10c. When do these supplier agreements expire? - **NEVER**
- 10d. How long has the current supplier relationship existed? **10 YEARS**

HP/Aruba Enterprise Agreement (EA)

- 11a. Do you have an HP/Aruba (EA)? - **NO**
- 11b. When is your (EA) contract expiry/renewal date? – **N/A**
- 11c. Who provides/resells your HP/Aruba (EA)? **N/A**

Telephony

- 12a. Do you have ISDN Lines?– Supplier, quantity (lines), contractual position - **NO**
- 12b. Do you have PSTN Lines? – Supplier, quantity (lines), contractual position. - **NO**
- 12c. Do you have SIP Channels? - Supplier, quantity (channels), contractual position. - **YES**
- 12d. Have you started/completed projects to prepare for the PSTN switch-off? - **YES**
- 12e. Which technology partner assisted in your PSTN switch-off readiness project? - **NONE**
- 12f. Would you describe your organisation as entirely ready for the PSTN switch-off? - **YES**
- 12g. PBX (phone system) Make & Model (eg Avaya, Cisco, Mitel), contractual position – **MITEL ESX VM – RENEWAL EVERY 12 MONTHS**
- 12h. Who maintains your PBX (phone system) – **BAILEY TESWAIN**
- 12i. How long has the relationship with the maintainer been in place? – **10 YEARS**

Microsoft Telephony

13a. Which Microsoft O365 do you use eg E3,E5? **E3 and F3**

13b. Do you use a shared O365 tenant? **No**

13c. Do you procure O365 licences through Microsoft Enterprise Agreement (EA) or Cloud Service Provider (CSP). **EA**

13d. Who resells your O365 licences. **Softcat**

13e. When is your licencing renewal date/anniversary for these services? **1 June 2025**

13f. Do you have Microsoft Calling Plans, if so how many licences (users) **No** 13g. Do you have other forms of Microsoft Telephony such as Direct routing/Operator connect?

How many licences (users). **N/A**

13h. Who supplies this service? **N/A**

13i.- When is your licencing renewal date/anniversary for these services? **N/A**

13j. Are you considering or interested in Microsoft Telephony (eg Calling Plans, Direct Routing, Operator connect)? **No**