





New rules banning the sale of alcohol below cost (defined as duty +VAT) are due to come into force in mid-May 2014. These rules set the minimum price beneath which no alcohol product will be permitted to be sold.

The ban is a new licensing condition of the Mandatory Code of Practice. The Mandatory Code of Practice applies to all licensed premises, meaning a breach of the rules would be a breach of your licence conditions, and can be enforced by your licensing authority.

The Home Office have issued detailed guidance on how to ensure compliance with the ban, which is available on their website, and contains details of how to calculate the 'cost' of products, including a list of product categories and their applicable duty rates.

However, it has come to light that there is still some confusion over the duty category of some specific products, especially some high strength ciders. The information below aims to provide clarity on these products and the applicable duty rates. If you are unsure of the correct duty rate to be applied, then more information on duty rates is available from HM Revenue and Customs. Your trade association, local licensing or trading standards teams may also be able to help. If you remain unclear, Home Office guidance advises retailers to charge the higher price to ensure compliance.

Cider and Perry Duty Rates

Cider and perry (made from pears) are included in the duty rate for cider.

Within this category there are four existing duty rates based upon the strength of the product and whether it is classified as still or sparkling. The duty rates for high strength, sparkling cider are significantly higher (up to 7 times) than the other cider duty categories. Confusion remains over how to classify high strength carbonated cider, as the guidance lists the minimum price of a 2l bottle of sparkling cider, with a 7.5% abv, as £6.20.

However, according to HMRC definitions, 'sparkling cider' must be: "in a closed bottle with excess pressure, due to carbon dioxide, of three bars or more at 20°C, or, regardless of pressure, is contained in a closed bottle with a 'mushroom shaped stopper' held in place by a tie or fastening."

Due to this, most carbonated ciders sold in PET (plastic) packaging are subject to the duty rate for still cider, which under previous duty rates would have a minimum sale price of around £1.60.

Lager and Beer

Lager falls under the beer duty category. This is defined as including ale, porter, stout and any other description of beer, and any liquor which is made or sold as a description of beer or as a substitute for beer, whose alcoholic strength exceeds 0.5% ABV. Within this category there are three separate duty rates based on product strength. Barley wine is classified as a beer for duty purposes.

Spirits and Ready-to Drink Products (Including Alcopops)

There is one duty rate for products where the alcohol content comes from spirits. The majority of alcopops are therefore included in the same duty rate as spirits.

Wine and Made Wine

Wine is defined as a drink produced from fermented grapes. This includes fortified wines, including sherry and port. Made-wine is any other drink - apart from beer or cider - containing alcohol that is made by fermentation.

The table overleaf highlights some products which have been brought to our attention as having confusion over their duty rate.



Duty category
Still Cider Still Cider Still Cider Still Cider Still Cider Still Cider
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Size	Minimum permitted sale price
1 litre bottle	£0.48
1.5 litre bottle	£0.72
2 litre bottle	£0.96
3 litre bottle	£1.43
0.75 litre bottle	£0.36
1.5 litre bottle	£0.72
1 x 330ml can	£0.55
1 x 500ml can	£1.24
1 x 500ml can	£0.24
1 x 500ml can	£1.45
4 x 500ml cans	£5.77
1 x 500ml can	£0.24
2 litre bottle	£0.96
4 x 500ml cans	£0.96
1 litre bottle	£0.48
1 x 500ml can	£0.24
2 litre bottle	£0.96
2 x 3 litre bottle	s £2.86
3 litre bottle	£1.43
4 x 3 litres	£5.72
3 litre bottle	£1.43
1 x 500ml can	£0.85
1 x 500ml can	£0.36
2 x 500ml cans	
4 x 500ml cans	
1 x 500ml can	£1.30
4 x 500ml cans	
1 x 500ml can	£1.30
4 x 500ml cans	£5.20
6 x 500ml cans	
1.5 litre bottle	£0.72
1 x 500ml can 4 x 500ml cans	£1.30 £5.20
2 litre bottle	£0.96
3 litre bottle	£0.90 £1.43
1 x 500ml can	£1.43
4 x 500ml cans	£4.91
1 x 500ml can	£1.10
1 x 500ml can	£0.24
1 x 500ml can	£1.30
24 x 500ml	£31.15
4 x 500ml cans	£5.20
1 x 500ml can	£1.30
24 x 500ml	£31.15
4 x 440ml cans	£4.57
6 x 500ml cans	£7.79
1 x 500ml can	£1.30
4 x 500ml cans	£5.20
6 x 500ml cans	£7.79
4 x 500ml cans	£1.43
1 litre bottle	£0.48
1 x 500ml can	£0.24
2 litre bottle	£0.96
3 litre bottle	£1.43
4 x 500ml cans	£0.96
1 litre bottle	£0.48
2 litre bottle	£0.96
3 litre bottle	£1.43
4 x 500ml cans	£0.96
3 litre bottle	£1.43

All figures and detail based on information from HMRC duty definitions and Home Office below cost sales guidance and permitted price calculator and is accurate at the time of publication. This advice is not intended to be a definitive guide to, nor substitute for, the relevant law. Independent legal advice should be sought where appropriate."